



## Advanced Purchasing Dynamics

### Conference Roster

May 12, 2011

Company	Name	Title
ABC Group	Ray Tonelli	Senior Vice President Global Sales
Acument	Mark Andrews	Vice President, Supply Chain
Advanced Purchasing Dynamics	Jeoff Burriss	Owner
Advanced Purchasing Dynamics	Jim Dixon	Lead Consultant
Advanced Purchasing Dynamics	Kevin Galvin	Executive
Advanced Purchasing Dynamics	Christina Harris	Assistant
Advanced Purchasing Dynamics	Deb Staley	Director of Sales and Marketing
Advanced Purchasing Dynamics	Marion Wells	Director Strategy & Business Development
Advanced Purchasing Dynamics	Ana Ludvik	Director of Sales and Marketing
Air International U.S.Inc.	Tom Pendolino	Purchasing Director
AITS	Jeff Collins	Chief Procurement Officer
AM General LLC	Linda Allen	Director Supply Chain Management-Commercial
AM General LLC	Aaron Vitale	Senior Buyer, Supply Chain Management-Commercial
AOEM Associates	Joe Borruso	President AOEM Associates
AP Plasman	Mike Merner	Director of Purchasing
ARaymond Tinnerman	Greg Smith	Director Of Supply Chain
ArcelorMittal	Gregory Wells	Director, Automotive Sales
ArcelorMittal	Prabhat Rastogi	Global Automotive Marketing Manager
ArcelorMittal	Robert Dicianni	Manager, Marketing and Analysis
Bayer MaterialScience	Bruce Benda	VP Automotive and Transportation
Borda Lorenz PC	James P. Zietz	Partner
BorgWarner	Jamey Zobrist	Enterprise Commodity Manager
BorgWarner Drivetrain Systems	Thomas Babineau	Vice President, Global Supply Management
BorgWarner Drivetrain Systems	Ann Egleston	Global Commodity Manager
Caplugs.com	Greg Tucholski	CEO
Cascade Engineering	Tim Thomas	Senior Commodity Manager
Cascade Engineering	Carl Miller	Director of Purchasing
Chemical Market Associates Inc	Paul Blanchard	Senior Consultant - Engineering Plastics
Chemical Market Associates, Inc.	Bob Dennett	Senior Consultant - Plastics
Chrysler Group LLC	Scott Thiele	Director, Metallic Purchasing
Chrysler Group LLC	Arthur Henry	Purchasing Manager / Commodity Manager
Chrysler Group LLC	Michael Schultz	Commodity Manager - Metallic Components
Chrysler Group LLC	David Richards	Steel Purchasing - Manager
Dana Holding Corporation	Brad Van Duinen	Commodity Manager
Dana Holding Corporation	Tony Jones	Purchasing Manager
Delphi	Udesh Kaul	Director - Raw Material Value Stream
Diversified Machine Inc	Wendy Maldonado	Strategic Sourcing Leader
Diversified Machine Inc	Mallory Latack	Global Purchasing Leader
Diversified Machine Inc.	Bruce Swift	CEO
DLH Industries	Robert Larkins	Director of Supply Chain Management
Donnelly Penman and Partners	James Penman	Managing Director



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|----------------------------------|---------------------|---|
| Dykema                           | Payson Peabody      | Of Counsel  |
| Eclipse Manufacturing            | Bill Kroll          | Purchasing Manager                                      |
| FACTON INC.                      | Edward (Ted) Mabley | President and CEO, North America                        |
| FACTON INC.                      | Cees van den Hoven  | CEO   |
| Federal Reserve Bank of Chicago  | Paul Traub          | Business Economist                                      |
| Fisher Dynamics                  | Jeff Thompson       | Vice President  |
| Foley & Lardner LLP              | Mark Aiello         | Partner   |
| Foley & Lardner LLP              | John Trentacosta    | Partner   |
| Ford Motor Company               | Terry Lassitt       | Steel Purchasing Specialist                             |
| Ford Motor Company               | Rob Doss            | NA Petrochemical Purchasing Manager                     |
| Gemini Group                     | Chad Horetski       | Purchasing Manager                                      |
| Gemini Group                     | Mike Chaplinski     | Purchasing and Warehouse Manager                        |
| General Motors                   | Yanet Sanchez       | Senior Buyer  |
| General Motors                   | Ralf Leist          | Director  |
| General Motors                   | Kevin Moore         | Global Sr. Mgr.   |
| GHSP                             | Bob Mersereau       | Global Marketing Manager                                |
| Global Supply Chain Services     | Gordon Young        | President   |
| Grote Industries, LLC            | Lisa Hesse          | Purchasing Manager                                      |
| Hella Corporation                | Michael Baker       | Metals Buyer  |
| Hutchinson Sealing Systems, INC. | Tim Ameal           | Purchasing Engineer                                     |
| IAC Group                        | Doug Corrigan       | Director Finance, Purchasing                            |
| Inteva Products L.L.C.           | Craig Hernandez     | Cost Planning Manager                                   |
| Inteva Products L.L.C.           | Ed Coles            | Global Director, Purchasing                             |
| Inteva Products L.L.C.           | Mary Boswell        | Senior Cost Planning Analyst                            |
| Inteva Products L.L.C.           | Kelly Swix          | Plastics Buyer  |
| IRMCO                            | Ian Jennsen         | Director  |
| IRN Inc.                         | Julie Cridler       | Senior Market Analyst                                   |
| Johnson Electric NA              | Doug Eberle         | VP Sales & Marketing                                    |
| KERR, RUSSELL AND WEBER, PLC     | James DeLine        | Member  |
| Kleiner Perkins Caufield & Byers | Bastiaan Janmaat    |   |
| Lacks Enterprises, Inc.          | Michael Pokrywka    | Director of Purchasing                                  |
| Lacks Enterprises, Inc.          | Michael Snider      | Assistant Director of Purchasing                        |
| Leggett & Platt                  | Anthony Norko       | Director of Purchasing                                  |
| Leggett & Platt                  | Sandeep Sood        | Senior Buyer  |
| Leggett & Platt                  | Sam Valo            | Senior Buyer  |
| Leggett & Platt                  | Mike Shapiro        | Global Commodity Manager - Resins & Plastics            |
| Magna Exteriors and Interiors    | John Brice          | Executive Director - Chrysler                           |
| Magna International              | Dan Engler          | Vice President - Operations and Supply Chain Management |
| Mark IV Automotive               | Molly DeWolfe       | Buyer   |
| McKechnie Vehicle Components     | Eric Conrad         | Purchasing Director                                     |
| Metaldyne                        | William Copp        | Client Liaison, Metals Desk                             |
| MF Global                        | Tony Diaz           | Vice President  |
| MF Global                        | Peter Gibb          | VP Sales  |
| Mitchell Plastics                | Michael Beyer       | Commercial Supervisor Metallic 1 Category               |
| Nexteer Automotive               | James Yanacek       | Senior Buyer Plastics & Resins                          |
| Nexteer Automotive               | Dave Andrea         | Sr. V.P., Industry Analysis and Economics OESA          |
| OESA                             | Michael Herrmann    | Division Manager  |
| OmniSource Corp.                 |                     |   |



OmniSource Corp.	Chris Beck	Marketing Representative
OmniSource Corp.	Marty Jarrell	Commercial Manager
Pax Machine Works, Inc.	Carol Harlamert	Purchasing Manager
Plante & Moran	Jeff Mengel	Partner
Plante & Moran	Ted Morgan	Senior Consulting Manager
Plante & Moran	Brian Kirby	Business Development Manager
Platts	Karen McBeth	Global Editorial Director, Metals Group
Platts	Joe Innace	Chief Editor, Steel
Platts	Benjamin Morse	Senior Editor Platts Petrochemicals
Plex Systems, Inc.	Becky Veryser	Customer Relationship Specialist
Quality Analytics	Dave Nelson	Chairman
Repair Industries of Michigan	Serafina Schorer	CEO
Robert Bosch LLC	Bill Zinsser	Corporate Purchasing
Sandler & Travis Trade Advisory Services	Kevin Smith	Senior Vice President
Sandler & Travis Trade Advisory Services	Hayley Dege	Business Development Manager
Saphran	Ken Bassey	President, CEO
Saphran	Dennis Nash	V.P.Sales and Marketing
Saturn Electronics & Engineering, Inc	Tom Cameron	Global Supply Chain Manager
Self Employed	Dave Panzara	Director
Spartan Motors Chassis, Inc.	Jason Ramer	Purchasing Supervisor
Spartan Motors, Inc	Jeremy Wilson	VP of Supply Chain Management
SRG Global	Keith Krider	Supplier quality/Resin Commodity Management
SRG Global	Tim Hayden	Commodity Manager
Stoneridge	Jim Rockwell	Commodity Leader
The Narmco Group	Imran Hafeez	Purchasing Manager
The Oakwood Group	Carol Apostle	Purchasing Manager
Thyssen Krupp Steel USA	Laura Halahan	Lead Specialist Automotive Sales Coordination
TI Automotive	Robert Evard	Purchasing Manager
TI Automotive	Rachelle Lines	Commodity Manager
TI Automotive	Drew Sheffield	Global Purchasing Director
Tower Automotive	Brad Morgan	Commodity Manager
Tower International	Brian Ptashnik	Director - Production Purchasing
TRW Automotive	Patrick Dittforth	Sr.Global Commodity Manager - Resins
TRW Automotive	Anil Ippalapelli	Sr. Global Commodity Manager
U.S. Manufacturing	Larry Williams	Purchasing Director
Webasto Roof Systems Inc.	Kim Smith	Commodity Buyer Plastics
Webasto Roof Systems Inc.	Kelly Gifford	Commodity Buyer Steel/Stamping
Whirlpool Corporation	Dennis Morais	Sourcing Risk Manager
Whitehall Group, LLC	Joseph Bione	President
Whitehall Group, LLC	Dave Fracassa	Sales Manager
Winzler Stamping Company	Neal Carter	Purchasing Manager
World Steel Dynamics	Peter Marcus	Managing Partner
Yazaki North America	Connie McCulloch	Senior Buyer Raw Materials
Yazaki North America	Marianne Gasmjager	Commodity Manager, Raw Material & Wire/Bulk/Coax